



Material Handling Equipment



Since 1949, IBT has been providing consistent, reliable, and knowledgeable support to our customers, both before and after the sale. IBT's Material Handling Equipment Group offers material handling, storage systems, components, and expert services to ensure correct systems application and optimum efficiency for our customers. From analysis and design to turnkey automated systems, you can rely on IBT for just the right solution for your needs.

With expert in-house systems design and engineering staff, IBT can provide an in-depth analysis of your conveying and warehousing needs, and then assist you in the design and layout of an efficient production floor, warehouse or storeroom operation. We can then provide the equipment and any installation services necessary to make it happen. We also provide complete, turnkey automated systems.

IBT is an authorized distributor for all major material handling manufacturers. As a large distributor, we have the buying power and greater influence to solve problems and improve deliveries to our customers. IBT is an authorized distributor for the following major material handling manufacturers (more brands listed on the next page):

- Hytrol Conveyor
- W.C. Cardinal
- New London Engineering
- J&J Manufacturing
- Porta-King
- Westinghouse Lighting
- Nergerco USA
- Lyon Workspace Products
- Motoman
- Quantum Storage
- Dorner Manufacturing
- Presto Lifts
- Anver Corporation
- Metzgar Conveyors
- Southworth Products
- Ecoa Industrial Lifts

Why buy from an authorized distributor? As an authorized distributor of major material handling brands, IBT offers its customers critical advantages they cannot get from non-authorized sellers:

- ▶ Our staff have direct access to the manufacturer for assistance with technical specifications, applications, deliveries, production changes, and any issues. Most major manufacturers will not provide support to non-authorized sellers.
- ▶ IBT can bring manufacturer's personnel directly to our customers, to offer pre- or post-sales support, technical support, training, or any other on-site support. Non-authorized sellers do not have access to the manufacturer's product experts and trainers.
- ▶ Quick access to manufacturer's full inventory, even if IBT does not stock the part. If you need it, IBT can get it quickly. Non-authorized sellers have limited inventories and unreliable availability.

More than just a material handling seller. IBT is not just another material handling operation. We are also your one-stop source for parts and expert support for industrial safety, electric drives and controls, belting, hose, gearboxes, bearings, hydraulics, pneumatics, preventive maintenance, training, and anything else you will ever need to keep your facility running efficiently and safely.



For more brands and products call 1-800-332-2114 or visit www.ibtinc.com

PACKAGE / UNIT HANDLING CONVEYORS

- Hytrol
- AmbaFlex
- New London
- Metzgar
- QC Industries
- Bunting Magnetics
- Vertical Systems Int'l
- Portec
- Pflow, Inc.
- Best Flex
- OMNI Metal Craft
- Kamflex Corporation

INDUSTRIAL MANIPULATORS & ROBOTICS

- Strongarm (J&J MFG.)
- Motoman Robotics
- ABB Robotics

CONVEYOR ACCESSORIES

- Ralphy-Pugh
- Rexnord
- Habasit
- Ashworth
- Solus
- Wire Belt Co.

PALLET & STORAGE RACKS

- W.C. Cardinal
- Western Pacific
- Mecalux
- Spacerack
- Nashville Wire
- Metrodek

SHELVING & SHOP EQUIPMENT

- Lyon
- Jamco Products
- Lista International
- Gillis/Jarke
- Durham/Hodge
- Justrite Manufacturing
- Metro Wire
- Equipto
- Tenssco
- Westinghouse
- Western Pacific

MATERIAL HANDLING SERVICES

- System Design
- Layout
- Installation
- Start-Up and Training
- Integration
- Turnkey Systems
- Belting Fabrication
- Predictive Maintenance
- OSHA Compliance
- Maintenance Training
- Safety Training

INDUSTRIAL DRIVES & CONTROLS

- Siemens
- Baldor
- Danaher Motion
- Yaskawa
- K-B Electronics
- Leeson
- Marathon
- AC Tech
- Warner Electric

BELTING & HOSE PRODUCTS

- Flexco
- Goodyear
- Habasit
- Nitta
- Universal Belting Resource (UBR)
- US Rubber
- Dixon
- Hansen
- Snap Tite
- Hydraulic Assemblies
- Ind. Hose Assemblies

SAFETY EQUIPMENT & GENERAL INDUSTRIAL SUPPLIES

- North Safety
- Sperian Protection
- MCR Safety
- Summit Glove
- MSA
- Ergodyne
- Sqwincher
- Bradley
- 3M
- Jackson Safety
- Georgia Pacific
- Lakeland Industries

For an IBT location near you
call **1-800-332-2114** or visit **www.ibtinc.com**

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